



## AMITY TECHNICAL PLACEMENT CENTRE

DELHI | GR. NOIDA | GURUGRAM | GWALIOR | JAIPUR | LUCKNOW | NOIDA  
MUMBAI | RAIPUR | RANCHI | KOLKATA | PATNA

### CODES FOR TOMORROW

#### Virtual Campus Recruitment – 2022 Passing Out Batch

**Only for Students of Amity Education Group**

**Only for Unplaced & Eligible Students**

**Last Date to Register – 22<sup>nd</sup> Sep 2021 till 1:00 pm**

<b>Company</b>	<b>Codes For Tomorrow (CFT)</b> (Brand of Code Mongoose Technologies Pvt. Ltd. )		
<b>Website</b>	<a href="http://www.codesfortomorrow.com">www.codesfortomorrow.com</a>		
<b>Batch</b>	2022 Batch		
<b>Date of Campus</b>	Will be Informed later.		
<b>Job Title</b>	Business Development Executive		
<b>Eligible Degrees</b>	UG/PG		
<b>Eligible Branches</b>	<b>MBA / MCA / BCA</b>		
<b>Eligibility Criteria</b>	10th	-	60 % Criteria
	12th	-	60 % Criteria
	Graduation	-	60 % Criteria
	MCA / MBA	-	60 % Criteria
<b>Location</b>	Indore		
<b>Compensation (CTC)</b>	<b>INR - 4.4 LPA</b>		
	<b>Stipend 10,000 per month</b>		
<b>Job Requirements</b>	<ul style="list-style-type: none"><li>• Good Communication Skills, Flexible Attitude, Adaptability</li><li>• Sound Knowledge of C, C++, Data structure and Others.</li><li>• Candidate must have developed at least 1 Project by his/her own, (If it's your major/minor project, Students must have zero depth knowledge about it)</li></ul>		
<b>Roles &amp; Responsibilities</b>	<ul style="list-style-type: none"><li>• Experience or Fresher in full sales cycle including deal closing</li><li>• Demonstrated sales success</li><li>• Strong negotiation skills</li><li>• Strong communication and presentation skills</li></ul>		

	<ul style="list-style-type: none"> <li>• CRM Knowledge.</li> </ul> <p><b>Responsibilities</b></p> <ul style="list-style-type: none"> <li>• Build relationships with prospective clients</li> <li>• Maintain consistent contact with existing clients</li> <li>• Manage sales pipeline</li> <li>• Analyze market and establish competitive advantage.</li> <li>• Track metrics to ensure targets are hit</li> </ul>
<b>Service Agreement (If Any)</b>	2 years
<b>Recruitment Process</b>	<ul style="list-style-type: none"> <li>• Personal Screening.</li> <li>• Knowledge Testing (Technical Queries /System Round)</li> <li>• Final Discussion.</li> </ul>
<b>How to Apply?</b>	<p>All interested and Eligible students need to apply on the link below latest by <b>1:00 PM, 22<sup>nd</sup> September 2021</b></p> <p><a href="#">CLICK HERE</a></p>

*Our Best Wishes are always with you*

**Team ATPC**

**Amity Technical Placement Centre (ATPC)**  
**Centralised Placement Division of Amity Education Group**

Amity University Campus | Amity Technical Placement Centre (ATPC)  
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